



INNOVATIVE PACKAGING SYSTEMS AND DESIGN
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SURVEY FOR PACKAGING PROBLEMS

CASE HANDLING

- My operators spend too much time hand erecting & stacking cases.
- I am concerned about the incidence of Carpal Tunnel Syndrome from the repetitive motions of case handling.
- My existing case sealer(s) can't seem to keep up with production / keep causing me problems.

PRODUCT / CASE MARKING

- My existing ink jet printers require too much routine maintenance.
- My ink jets give poor quality of print / cause too much down time.
- Market/Customers are demanding bar codes.
- Case roller coders print inconsistently / require too much setup time.
- We need to find a way to reduce our preprinted case inventory.
- I am concerned about the cost of labeling my cases.

SHRINK OVER WRAP (SEALER AND TUNNEL)

- Our current shrink film has inconsistent seals.
- Our shrink wrapped packages have poor quality appearance.
- Our shrink equipment- requires too much adjustment, cleaning of wires/knives, has problems with static in the film.
- I need to find a way to make my existing shrink equipment run faster.

STRAP

- My strapper(s) are too slow / require too much maintenance.
- Strapping tends to curl or damage my product(s).

STRETCH PALLET WRAPPING

- My stretch wrapping equipment is slow / outdated and I see forklifts / operators waiting to use the machine(s).
- My customers are complaining about my loads arriving in poor condition.
- A new stretch wrapper is not in my budget, so I really need to find a way to make my old machine operate more efficiently in order to reduce costs.
I'm currently hand wrapping pallets & need to find a way to justify a machine

PACKAGING MATERIALS

- My current materials vendor(s) are doing a pretty good job, but I would like to evaluate some alternative sources.
- I'd like to talk with someone who can evaluate my applications & equipment & suggest creative ways to reduce material costs.
- When I have problems, I need a fast solution. I can't wait for my vendor to bring in the "Factory Rep".
- With the changes taking place in how our product may be packaged in the future, I need someone who is familiar with the newer equipment & materials on the market.

PRODUCTION / ENGINEERING

- I must run primary packaging equipment slower than I'd like in order to allow my operators to keep up.
- My current production line takes up too much space.
- I need to find a way to reduce the number of line operators.
- We need help in engineering new production lines / new plant.
- I'd like to find a way to "smooth out" bottlenecks and create a more consistent product flow.
- I know that my equipment needs are changing, and I need to learn about the new ideas & new equipment on the market.

SERVICE

- My maintenance department does not have the skills / time to maintain some of our equipment.
- When I call for outside service technicians they don't respond quickly enough I don't seem to have the skills or the parts to solve the problem.
- My current materials vendor tries to service my equipment, but I really need a more reliable source.
- I'm tired of paying the price for technicians to fly from out of town to install / repair my equipment

Signature: _____

Date: _____